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WHOLESALE PRICE LIST—1927

WESTHAUSER'S NURSERIES

Growers of Small Fruit Plants

SAWYER, MICHIGAN



INTRODUCTORY

We are glad to present our 1927 Booklet to our many customers and friends. We appreciate the business we have had in the past, and it is our constant aim to satisfy you. We would appreciate your confidence in the future, and in this spirit we solicit your orders. A large part of our savings are accomplished by doing away with expensive and picturesque Catalogues. And bring our offerings to you in an inexpensive way. After years of experience, and careful study we believe our list of plants are the varieties to plant for success. The different varieties listed are True-to-Name. We do not consider our duty done until we count you a satisfied customer.

OUR LOCATION

Our plants are grown near the shores of Lake Michigan on land especially adapted to produce the long rooted, hardy kind. In other words, they are as good as the best, barring none regardless of price. We are located in the heart of the Michigan Fruit Belt at Sawyer, Berrien County, Michigan, on Pere Marquette Railroad, two hours by rail to Chicago, where prompt transfers are made to all points.

TERMS—Cash with order. We will book your order when one-third of the amount accompanies the order. Any shipment will be made when balance due has been received. Remit by check, draft or money order.

Five per cent cash discount on orders accompanied by cash on all named strawberry plants reaching us by March 1st. This works all in your favor, you will be sure that you get the varieties you want as our stock is complete at that time. Better look circular over and decide today.

REFERENCES—Every merchant in Sawyer and Express Agent.

OUR GUARANTEE

Our plants are freshly dug, carefully labeled and packed, True-to-Name. Should any prove otherwise, we will replace same. It being understood between purchaser and ourselves that we are not liable for any greater amount than stock paid for.

CERTIFICATE OF NURSERY STOCK INSPECTION No. 313

This is to Certify, that the Nursery Stock of W. Westhauser, Sawyer, Mich. has been examined and found apparently free from dangerous insects and dangerously contagious tree and plant diseases.

L. WHITNEY WATKINS, Commissioner.

This Certificate to be void after July 31, 1927.

Bureau of Agriculture Industry
A. C. Carton, Director.

Lansing, Mich., Jan. 19, 1927.

E. C. MAUDENBERG,

In charge of Orchard and Nursery Inspection.

Westhauser's Nurseries, Sawyer, Mich.

Illinois, April 15, 1925.

Gents:

I have just finished planting the Grape plants you sent me and will say you certainly did your best to satisfy me. I appreciate them and, furthermore, every one I believe will grow as they are real good plants. Please accept my heartfelt thanks.

Thankfully yours,

CHARLES OSTERMAN.

DESCRIPTION OF STRAWBERRIES

SENATOR DUNLAP. (Per.) Medium early. The best general purpose variety. There are more Dunlaps sold than all other strawberry plants together; adapted to all localities. The fruit is dark red with glossy finish, shading to a deep scarlet on the under side. The meat is a bright red all through and exceedingly juicy. It succeeds everywhere and with everybody—the new beginner as well as with the veteran grower—but should not be allowed to mat too quickly. For a medium-sized productive early to midseason berry you need not hesitate to plant Dunlap.

CHARLES I. Earliest berry to ripen. Good plant-maker; fruit large and firm. The big money in strawberry growing is usually made at the start of the season before the market is overstocked. Charles I ripens nearly a week before any other strawberry and is very productive, yielding more quarts of large fine looking berries than any other early variety. A strong fertilizer and a good grower. Berries large, regular in form, and of good color and quality. This valuable early strawberry continues to produce large, fine looking berries till the last picking.

GIBSON. (Per.) Medium late. The Michigan market berry. Has no superior. Dark red, firm, retains size and quality to the last berry. Berries are large and regular in shape, holding their size well to the end of the season. Flavor is neither sweet nor sour, but just right for canning. Extremely productive, in fact we know of no variety that will produce more quarts of berries per acre than the Gibson. A strong vigorous plant that withstands adverse conditions admirably. We recommend it and know you will not make any mistake in planting Gibson.

AROMA. Late. Large berry, good shipper, always bringing good price; extra fine plants. One of the most popular late varieties. Holds its size well throughout all the pickings. Berry is roundish—conical, smooth and perfect in form and of a beautiful bright glossy red in color; very firm and of high quality. Its rich aromatic flavor has suggested its name. The habit of spreading which this variety possesses opens the way for the sunlight to reach the crowns. The leaves are broad, clean and smooth and of dark green color.

PREMIER. (Per.) No early variety equals Premier; long season; produces heavy crop; deep red, high quality berries. Plants are large, have good root system. Most nursery men were over sold last year and had to return late orders. Order early.

EATON. Heavy bearer. Berries large, dark red, perfect in shape. Unusually firm and hardy and are therefore recommended for long distance market. A berry that holds its color.

BIG JOE CRAMPTON. (Per.) The high quality latest variety. The Big Joe was the latest berry on the market with commercial growers here last season. A good plant maker. The first berry on each stem is usually double or wedge shaped. Large, showy, one of the best sellers as they ripen after nearly all other kinds are gone. If you are looking for the most productive very late berry, plant the Big Joe Crampton. We have a good supply of plants. Order early.

NEW COOPER. The New Cooper is claimed to be the biggest berry grown. Plants extra large, if not largest. We paid \$20.00 per thousand for plants to set four years ago. The plants are the largest we have ever seen. Berries are enormous in size, beautiful color, and deliciously sweet in flavor. Only about 50,000 plants and have reduced the price—so order now. Perfect flowers.

GLEN MARY. Strong, vigorous growing plants. The berries are large and prettily colored; always bring top prices. Heavy plant maker; can stand heavy soil.

POKOMOKE. Enormous bearer; mid-season. Berry stands long distance shipping well.

CHAMPION EVER-BEARING STRAWBERRY. The commercial everbearer. The originator, who lives in this locality, made a record of 5,632 quarts the first season on one acre which brought him \$2,059.20. We have our prices reduced and you will make no mistake in ordering some of these if for no other reason than your own table use, during late summer and fall.

MASTODON EVER-BEARER. It's hard to describe all the good qualities of this new wonderful everbearer. Very large, beautiful color and hardy. Mastodon sold in late summer and fall in Chicago and other markets. Where they were introduced for \$6.00 per sixteen quart crate. There is absolutely no better everbearing strawberry known. We were fortunate to secure a limited quantity of plants two years ago and have about 25,000 to sell. Order early, as we cannot expect to have enough to fill all our orders.

ORDER SHEET

Total Amt. Money

\$ _____

WESTHAUSER'S NURSERIES SAWYER, MICHIGAN

Date _____

Name _____

Post Office _____

County _____ State _____

R. F. D. No. _____ Street _____

Express Office _____ Express Company _____

When Wanted _____

Enclosed find \$ _____ for which please send the following:

If you wish plants shipped by Parcel Post, enclose Parcel Post charges, otherwise we will ship by express

Quantity

Variety

Price

SECOND CHOICE.

We substitute in later part of season when we are sold out of some kinds,
unless you say no substitute.

(over)

Combination Orders for Small Plantings

No. 1

25 Premier
25 Gibson
25 Big Joe Crampton
25 Champion Everbearer

\$1.25

No. 2

100 Premier
100 Gibson
100 Big Joe Crampton
100 Champion Everbearer

\$3.50

No. 3

50 Champion
50 Progressive
10 Mastodon

\$3.00

No. 4

200 Champion
200 Progressive
50 Mastodon

\$8.00

No. 5

6 Concord Grape Plants
3 Moore's Early Grape Plants
3 Niagara Grape Plants

\$1.50

No. 6

12 Concord Grape Plants
6 Moore's Early Grape Plants
6 Niagara Grape Plants

\$2.50

No. 7

6 King Red Raspberry
6 Cumberland Black Raspberry
6 Concord Grape Plants
50 Champion Everbearer Strawberry

\$2.00

No. 8

12 King Red Raspberry
12 Cumberland Black Raspberry
12 Eldorado Blackberry
100 Champion Everbearer Strawberry

\$4.00

Remarks:—

BLACK RASPBERRIES

CUMBERLAND. The largest and best Blackcap, hardy and very productive. Our fruit growers plant this variety to a large extent.

PLUM FARMER. An early ripening variety; very thrifty and stocky. Brings good prices, being the first on the market.

RED RASPBERRIES

EARLY KING. Produces a large crimson, firm berry; holds color and ships well. The attractiveness of the berry assures fancy price in any market.

CUTHBERT. An early ripening variety, still going strong. One of the largest raspberries.

BLACKBERRIES

ST. REGIS. (Everbearing). Bears full crop in spring, and will bear on new canes during summer and fall.

ELDORADO. Hardy, thrifty; berries are large and juicy.

CURRENTS

WILDER RED. One of the best growers, red color, heavy bearer.

GRAPES

CONCORD (Black). Most popular Grape for commercial and home use. Grows on any kind of land if not too wet, very hardy.

NIAGARA (White). Bunches very firm; highly flavored.

MOORE'S EARLY. Matures two to three weeks earlier than Concord, resembles Concord. Larger berry, smaller bunches.

Westhauser's Nurseries, Sawyer, Mich.

Fortune, N. D., May 4th, 1926.

Sirs:

The plants you sent me arrived April 23rd, were planted the 24th. All who have looked at them say they are fine, husky fellows. I am highly pleased—will arrange to plant more next spring. You have my heartiest support and your prices are attractive.

Ph. P.

Westhauser's Nurseries, Sawyer, Mich.

Minneapolis, Minn., May 6th, 1926.

Gents:

In regard to the Strawberry plants I received from you, I could not praise them enough in writing as they were the finest plants I ever saw. Was very well satisfied—not only with the plants, but with your service as well.

J. M.

Westhauser's Nurseries, Sawyer, Mich.

Ft. Recovery, O., May 7th, 1926.

Gentlemen:

I have received the plants and am very well pleased with them as they have proven to my entire satisfaction. Thanking you for the quick service.

A. A. F.

Westhauser's Nurseries, Sawyer, Mich.

Adrian, Mich., May 7th, 1926.

Dear Sirs:

Have received plants and they were fine. Many thanks for the extra plants. Is it too late to order 500 Champion Everbearers?

M. M. S.

Westhauser's Nurseries, Sawyer, Mich.

Troy, N. Y., April 26th, 1926.

Dear Sirs:

Received the Strawberry plants I ordered last month in good condition. They are wonderful specimens. I thought while taking them out of the crate that there were at least fifty to the bunch instead of twenty-five.

J. V. M.

Westhauser's Nurseries, Sawyer, Mich.

Ohio, April 8, 1925.

Dear Sirs:

I received the 5,000 Grape plants and they are real nice. Kindly send me your price list early next season, as I will need some more. Enclosed find money order for 1,000 more Grape plants and Currants to be shipped at once.

Yours very truly,

JOHN ZIMMERMAN.

PRICE LIST

SPRING BEARING STRAWBERRY PLANTS

	25	50	100	200	300	500	1000
Senator Dunlap	\$.25	\$.40	\$.60	\$.90	\$1.25	\$1.75	\$3.25
Gibson .....	.35	.50	.65	1.00	1.50	2.00	3.75
Charles I .....	.40	.60	.70	1.30	1.75	2.50	4.50
Premier .....	.40	.60	.70	1.30	1.75	2.50	4.50
Eaton .....	.45	.65	1.00	1.35	2.50	3.50	6.00
Cooper .....	.45	.65	1.00	1.80	2.50	3.50	6.00
Big Joe Crampton .....	.40	.60	.90	1.60	2.00	2.50	4.50
Glen Mary .....	.40	.60	.90	1.60	2.00	2.50	4.50
Aroma .....	.40	.60	.90	1.60	2.00	2.50	4.50
Pokomoke .....	.40	.60	.80	1.50	1.80	2.25	4.00
Marvel .....	.40	.65	.90	1.60	2.00	2.50	5.00
William Belt .....	.40	.60	.80	1.50	2.00	2.25	4.50
Bun's Special .....	.40	.60	.80	1.50	2.00	2.25	4.50
Brandywine .....	.40	.60	.80	1.50	2.00	2.25	4.50

MIXED PLANTS are from lots of which we have dug an over-supply. Rather than keep them over we quote same at reduced price.

EVERBEARING STRAWBERRY PLANTS

	Doz.	25	50	100	200	300	500	1000
Champion		\$.75	\$1.00	\$2.25	\$3.00	\$3.50	\$5.00	\$8.50
Mastodon	\$.75	1.25	2.00	3.50	6.00	8.00	15.00	25.00
Giant .....	.75	1.25	2.00	3.00	5.00	-----	-----	-----

BLACK RASPBERRY PLANTS

	Doz.	25	50	100	200	300	500	1000
Cumberland	\$.60	\$1.00	\$1.50	\$2.25	\$3.75	\$5.00	\$8.00	\$16.00
Plum Farmer .....	.60	1.00	1.50	2.25	3.75	5.00	8.00	16.00

RED RASPBERRY PLANTS

	Doz.	25	50	100	200	300	500	1000
Early King	\$.50	\$.75	\$1.25	\$2.25	\$3.75	\$5.00	\$6.00	\$11.00
Cuthbert .....	.75	1.00	1.75	2.75	4.50	6.50	8.00	15.00
St. Regis (Everbearing)			25	50	100	300	400	1000
			\$1.00	\$1.50	\$2.00	\$6.00	\$7.25	\$19.00
Columbian (Purple)			1.25	2.25	4.00	10.00	12.50	25.00

BLACKBERRY PLANTS

	Doz.	25	50	100	200	300	500	1000
Eldorado	\$.60	\$.75	\$1.25	\$2.25	\$3.00	\$5.00	\$6.50	\$12.00

ASPARAGUS

	Doz.	25	50	100	200	300	500	1000
Palmetto, 1 yr. old	\$.40	\$.50	\$.90	\$1.60	\$2.75	\$3.25	\$4.50	\$8.00
Palmetto, 2 yr. old .....	.75	1.00	1.60	3.00	5.00	6.00	8.00	14.00
Mary Washington, 1 yr. old .....	.50	.60	1.00	1.75	3.00	3.50	4.75	8.50
Mary Washington, 2 yr. old .....	.90	1.10	1.75	3.25	5.50	6.75	8.50	16.00

GRAPE PLANTS

	Each	Doz.	25	50	100	200	300	400	500	1000
Concord, 1 yr. No. 1	\$.15	\$1.50	\$2.25	\$3.00	\$4.00	\$6.00	\$8.00	\$10.00	\$11.00	\$20.00
Concord, 1 yr. No. 2 .....	.10	1.00	1.50	2.00	3.00	4.00	5.00	6.00	6.50	15.00
Concord, 2 yr. No. 1 .....	.20	2.00	2.50	3.50	4.75	7.50	11.00	14.50	16.00	30.00
Concord, 2 yr. No. 2 .....	.15	1.40	2.10	2.75	3.75	5.75	7.50	9.00	10.00	18.00
Niagara, 2 yr. No. 1 .....	.30	2.00	3.00	4.50	7.00	12.00	16.00	20.00	22.00	45.00
Moores Early, 1 yr. No.1 .....	.25	2.00	3.00	4.00	6.00	11.00	14.50	18.00	21.00	40.00
Champion, 1 yr. No.1 .....	.20	1.75	2.25	3.00	5.00	8.00	9.50	12.00	17.00	30.00

CURRANTS

	Each	Doz.	25	50	100	200	300	400	500	1000
Wilder Red	\$.25	\$1.50	\$2.50	\$4.50	\$8.00	\$14.00	\$20.00	\$24.00	\$26.00	\$50.00

ORNAMENTALS

	Red or Pink	Each	Per 6	Per 12	Per 20	Per 100
Dorothy Perkins, 1 yr. No. 1		\$.30	\$1.50	\$2.50		
Paul Scarlet .....		.50	2.50	4.50		
SPIREA V. H.—known as Bridal Wreath. A mass of snow white fragrant blossom.						
Amor River		\$.18	\$1.00	\$1.95	\$3.85	\$12.60
Northern Privet .....		.20	2.00	3.50	6.50	12.00

Special—GLADIOLI—Special

Our Own Rainbow Color Assortment—All Flowering Bulbs.

12 for	\$.50	100 for	\$2.00
36 for	1.00	300 for	5.00